



NWBDA
NORTHWEST BUSINESS DEVELOPMENT ASSOCIATION

May 2018
Issue 12

Newsletter

2018 SBA Small Business Awards of Washington Gala

Danny House's Speech (Condensed) *Dan the Sausageman* Small Business Person of the Year

"Impressive Business and Financial accomplishments"

"This is my satchel from 30 years ago, I would wear it when I sold door to door, it was a bit like Superman's cape, it gave me the strength to walk into offices. The no soliciting sign would be the kryptonite. I would enter an office and say, 'I am Dan the Sausageman', people would laugh and I would start selling.

The competition for business would be between me, Dan the Sausageman vs Darlene the Sausage Queen, I kid you not. It was a great battle. My route lasted for 19 years until I was able to build up our retail and online sales.

Now, 30 years later, I find myself up here with this award, humbled and honored. With this award, I feel the SBA has given me an opportunity to see how many people are in my corner and care about my business and my journey.

To NWBDA's Elizabeth Stevens: Thank you. You kept me going and told me you were here to get me this loan. A partner. When I got frustrated, you listened.

In closing, I would like to celebrate and congratulate all of you for being such a large part of what makes this country great and keeping the American Dream alive."

SBA 504 Effective Rates for May 2018

25-year - 5.57% / 5.62% Refi

20-year - 5.22% / 5.27% Refi

10-year - 5.30% / 5.36% Refi



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Serving Washington, Idaho and Oregon

Congratulations to Other Washington Small Business Award Winners

Veteran-Owned Small Business

Tony Curtis
Current Home Technologies

Family-Owned Small Business

Kelsey, Korrie & Melinda Bourn
Melbourn Insurance Agency

Small Business Subcontractor

Jack Ambrosiani
Cygnus, Inc.

Millennial Entrepreneur

Nathie Katzoff
NK Woodworking & Design

Small Business Exporter

Cameron Fisher & John Duncan
Mobile Semiconductor

Small Business Champion

Mary Marshall
Marshall Advisors, LLC

Encore Entrepreneur

Ross & Trivonna Irwin
Cabinets by Trivonna



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In the month of
April, NWBDA helped
create **17 new jobs** in the
local communities!

Did you know?

**There are approximately
555,285 Small Businesses
in Washington state**

April's Loan Approvals

NWBDA approved **4** new
projects for the total amount
of **\$7,158,629.00**

April's Loan Fundings

NWBDA funded **6** new
projects for the total amount
of **\$5,709,151.86**

Achieving BIG Dreams for SMALL Businesses