



July 2018 Issue 14

Newsletter

The First Funding of the 25-Year Debenture for the SBA 504 Loan Program

On July 5th, the SBA 504 program priced its first 25-year debenture, giving small business borrowers a much sought-after option to better manage their debt service. Being able to secure longer-term, fixed rate funding in a rising rate environment permits borrowers to choose terms that best fit their needs.

The sale of \$27,536,000 debentures reflects the demand that Certified Development Companies

have seen from borrowers, with 23 loans being priced at a rate of 3.68%, +85 bps to benchmark Treasuries. The median size of 25 year amortization loans was \$822,000 compared to the \$453,000 median size of 20 year amortization loans.

The funding permitted these small businesses to secure an ongoing Effective Rate of <u>5.32%</u>, just <u>32 bps</u> above Prime Rate.

It has been reported that as much as \$200 million of 25-year loans have already been approved as of mid-June, so it is expected that this loan option will see continued growth.

If you have any questions about the 25-Year Debenture for the SBA 504 Loan Program, contact NWBDA today!

SBA 504 Effective Rates for July 2018

25-year - 5.32% / 5.36% Refi

20-year - 5.26% / 5.31% Refi

10-year - 5.30% / 5.36% Refi

Story from **Eagle Compliance,** LLC **Business Consulting**

Business Development Officers

Eastern Washington/
Northern Idaho
Evan Heriot
eheriot@nwbusiness.org

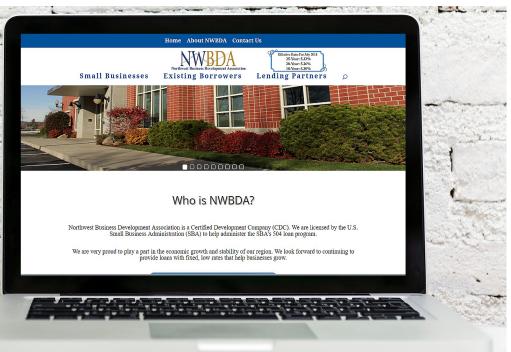
<u>Central Washington</u> <u>Lisa Vincent</u> <u>Ivincent@nwbusiness.org</u>

Western Washington
Elizabeth Rusnak
erusnak@nwbusiness.org
Elizabeth Stevens
estevens@nwbusiness.org
Mark Beppler
mbeppler@nwbusiness.org

Southwestern Washington/
North Oregon
Jim Bight
jbright@nwbusiness.org
Mike Miller
mmiller@nwbusiness.org

Serving Washington, Idaho and Oregon







NWBDA is now in Partnership with SCORE Spokane!

Are you in need of small business council or mentoring? Go to:

https://spokane.score.org/



In the month of June, NWBDA helped create 15 new jobs in the local communities!

June's Loan **Approvals**

NWBDA approved 7 new projects for the total amount projects for the total amount of \$13,382,153.80

Did you know?

In 2016, SCORE mentors helped start 54,072 new businesses and create 78,691 new jobs!

June's Loan **Fundings**

NWBDA funded 3 new of \$2,702,760.00

Achieving BIG Dreams for SMALL Businesses